

AIRConnect Statistics for Airlines

AIRConnect provides statistical analysis, reporting, graphs and export to Excel through any of ad-hoc Inquiries which allow detail down to ticket and individual sector level, flexible easy to use reports that offer user-defined formatting and specific reports that use pre-defined formats.

TICKET INQUIRY AD-HOC SEARCH

Search Criteria

Search methods

- Document number
- List of document numbers
- Credit Card
- List of Credit cards
- Suspected Agency Credit Card use
- Passenger name
- Reporting Period
- Agent IATA number
- Airline IATA number
- Form of Payment
- Credit Card form of payment
- Net Remit documents only
- Tour code
- Deal ID
- Deal Release date
- Prorated Stats code
- Customer ID
- Exceptions
- Furthest Port
- Furthest Country
- Sector Origin/Destination
- Carrier code
- Code Share carrier
- Class
- Fare Basis
- Tax code

Search criteria

Any combination of the following criteria can be used:

- Document number
- Passenger name
- Document type
- Include / exclude conjunctions
- Display Primary documents only
- Agent IATA number
- Airline plate number to be included/excluded
- Furthest port
- Use City code (i.e. accept LON to find LHR and LGW etc)

- Form of payment to be included/excluded
- Furthest Country (included/excluded)
- Domestic/International/PrStats Summary code (user defined)
- Endorsements containing ... (or excluding)
- Non-refundable
- Possibly non-refundable
- Frequent Flyer reference
- All/Adult/Child/Infants
- Furthest country falls into specified Region
- Sectors: Domestic and International/Domestic only/International only/at least one domestic/at least one international
- Credit card number
- Credit Card form of payment (included/excluded)
- Credit Card invoice number
- Tax codes(2) (included/excluded)
- Payment info contains ... (included/excluded)
- Reporting System
- Discount Authority code (included/excluded)
- Computer priced (0,1,2...A-Z)
- All/Commission > x%/Commission < x%/Commission > \$x/Commission < \$x
- All/SupCommission > x%/SupCommission < x%/SupCommission > \$x/SupCommission < \$x
- All/TotalCommission > x%/TotalCommission < x%/TotalCommission > \$x/TotalCommission < \$x
- Group size (</<=/>=>)
- Number in Group
- Origin port
- Destination Port
- Carrier (included/excluded)
- Flight number
- Code share carrier (included/excluded)
- Flight date
- Class
- Booking status (included/excluded)
- 1st sector only
- Only find sectors that are (Domestic/International/either)
- Country of origin (included/excluded)
- Country of destination (included/excluded)
- Turnaround points (included/excluded)
- Maximum No of documents
- Ignore first n documents
- Reporting period (from)
- Reporting period (to)
- Date of issue (from)
- Date of Issue (to)
- Date of Travel options (Any/First/Last)
- Date of travel (from)

- Date of Travel (to)
- Exceptions (include/exclude)
- Exception level (Action required/Action and High/Action,High,Medium/All exceptions/All tickets (including no exception))
- Include/exclude Fare too low
- Include/exclude Commission too high
- Include/exclude Late reported
- Include/exclude Net Remit errors
- Include/exclude Refund validation errors
- Include/exclude Agent/CM/Ex exceptions
- Include/exclude Mixed Class exceptions
- Include/exclude Tax / Carrier allowed exceptions
- Include/exclude Comm/Child/Infant exceptions
- Agent Group (Region/Group1/Group2/Group3)
- Tour code
- Deal code
- Include/exclude Net Remit
- Include/exclude non-Net Remit
- Q Surcharge (All/ >\$x/<=\$x)
- Prorated Stats code
- Customer ID / Consultant

Ad-hoc Ticket Inquiry Reporting to Preview/PDF

Ticket Image report (*print all documents/print remittance portion/print notes/print tax details/print totals/print Audit notes*)

Ad-hoc Ticket Inquiry Reporting to Preview/PDF/Excel

Note: Preview/PDF displays fewer columns due to limitation of page width

Ticket Summary report (*Detail/Summarise by Agent/Summarise by Tour code/Summarise by Country/Summarise by Turnaround point/ summarise by Origin/Summarise by Flight date month/Summarise by last flight date/Customer ID*)

Not necessarily in the following order:

- Customer ID
- Origin
- Ctry
- Port
- Class
- Issued date
- Doc. No.
- Type
- Gross Fare
- FareTax
- Nml Comisn
- Supl Comisn
- ComisnTax
- Tax/Pnlty

- Balance
- NetFare +CP Tax
- Levies
- Penalty
- Own Net Fare
- Ally Net Fare
- Other NetFare
- Total Kms
- Airline No.
- Period
- Stat
- 1st related Ticket No.
- Coupons
- 2nd related Ticket No
- Coupons
- 3rd related Ticket No.
- Coupons
- 4th related Ticket No.
- Coupons
- Customer File Ref
- Passenger name
- Rep Sys
- Comp
- Cc Number
- PNR Ref
- Turnaround
- Far Port
- Country
- Agent name
- Agent Address 1
- Agent Address 2
- Agent DX No
- Agent City
- Booking Agent ID
- Area
- Group 1:
- Group 2:
- Type:
- Depart date
- Itinerary

Ticket Sector report (*Print monthly availed columns/use Own carrier content for availed net*)

- Airline No
- Doc. No.

- Issued Date
- Type
- Agent

Separate lines for each sector on the ticket:

- Orig
- Dest
- Carrier
- FltNo
- Class
- Date
- Time
- Fare Basis
- Net Fare
- Stats Code
- Km
- Class per km rate used for prorate
- Class km used for prorate
- Ticket Net Fare
- Ticket km
- Availed Fare by month (200504,200505,200506...etc)

STATISTICAL REPORTS

Browse / Report / Export to Excel

Sales Statistics

- Summary by Entire airline or for an individual Agent IATA number:
- Sales stats by Reporting period and month of issue
- Sales stats by Reporting period, month of issue and stats code (user defined – e.g. DomesticNZ/Tasman/International etc)
- Sales stats by Reporting period, month of issue and Tour code/Deal ID
- Sales stats by Reporting period, month of issue and Fare Basis code (user defined)
- Sales stats by Reporting period, month of issue and Country of destination
- Sales stats by Reporting period, month of issue and Route code (Regions and countries down to State if required)
- Sales stats by Reporting period, month of departure and Route code
- Sales stats by Reporting period and month of issue
- Sales stats by Reporting period and first date of travel (month)
- Sales stats by Reporting period, month of issue and Reporting system
- Sales stats by Reporting period, month of issue and Turnaround point
- Sales stats by Reporting period, month of issue and Origin port
- Sales stats by Reporting period, month of issue and Customer-ID

Data fields include the following:

- IATA number
- Period
- Month of issue
- D or I
- Gross Fare

- Nett Fare
- No.tickets
- No. MPD/MCOs
- TaxADMTotal
- Commission
- GrossNet
- Total Taxes
- No. UTPs
- SupComm
- NetTaxes
- NetComGST
- NmlComm
- NetComns
- BalPayable
- SupComGST
- Net Value
- GrossCash
- GrossCredit
- NmlComGST
- TaxCash
- TaxCred
- TotRefunds
- TotalACM
- TotalADM
- No.Refunds
- No ACMs
- No ADMs
- No. NR
- No. Exch
- No.Rejects
- NrACMTotal
- NrADMTotal
- No.manuals
- No VC Errors
- VcACMTotal
- No. ET
- VcADMTotal
- Own km
- Busp km
- Ally km
- Other km
- Total km
- NRNettFare
- Own Gross
- Own Net
- Busp Net
- Busp Gross

- Ally Gross
- Ally Net
- Other Gross
- Other Net
- No.NR Adjs
- No. OW tkts
- No. RT tkts
- No. Adult tkts
- No. Child tkts
- NR Rej SupCom
- No. Infant tkts
- NR Adm SupCom
- NR Acm SupCom
- Net Issues
- No Tax Corr.
- Gross Issues
- No o/p tax
- Overpaid Tax
- No proc Nr Adm
- Proc Nr Adm
- No proc Nr Acm
- LevyADMTotal
- Net IT
- Proc Nr Acm
- No proc Vc Adm
- Proc Vc Adm
- Overpaid Levy
- Net Specials
- No proc Vc Acm
- Proc Vc Acm
- No proc Tax Adm
- Proc Tax Adm
- No proc Tax Acm
- Proc Tax Acm
- Rfnd Penalty
- Adm Penalty
- Acm Penalty
- Own Carrier Net Misc
- Proc Levy Adm
- Proc Levy Acm
- Own Carrier Net 1st
- Own Carrier Net Bus
- Own Carrier Net Eco
- Own Carrier Net Grp
- YQ levy
- YR levy
- Levy Total

- Levy Issues
- Levy IT Iss
- LevySPIss

Availed sales (prorated by sector by month of flight)

- Forecast Availed prorated “sales” by reporting period, month availed including (Carrier/Prorated Stats code)

Data fields include the following:

- Iata No.
- Agent Name
- Period
- Issue Mth
- No. tkts
- Net fare
- D/I
- Dep month
- Gross fare
- Carr
- Nml Commisn
- Code
- Sup Commisn
- Own Carrier Net
- Business Partner Net
- Alliance Partner Net
- Other Net Fare
- Unkn Net Fare
- Own Carrier kilometres
- Business Partner kilometres
- Alliance Partner kilometres
- Other Kms
- Total Kms
- Own Carrier sectors
- Business Partner sectors
- Alliance Partner sectors
- Other sectors
- Total sectors
- 1st cl Net
- Bus cl Net
- Eco cl Net
- Grp cl Net
- Other cl Net
- 1st cl sectors
- Bus cl sectors
- Eco cl sectors
- Grp cl sectors
- Other cl sectors

Statistics reports

Using any of the statistics tables, and any of the associated data fields, AIRConnect can report:

Basic Report

- Summary of sales performance by Agent IATA. (i.e. listing agents)
 - Sorted by Sales total/IATA number /Percentage change/Actual change
 - Grouped by Region/Group1/Group2/Group3 (user-defined)
- Comparison of sales performance by selected periods by Agent IATA. (i.e. listing agents)
 - Sorted by Sales total/IATA number /Agent name
 - Grouped by Region/Group1/Group2/Group3 (user-defined)
- Summary of sales performance for either entire airline or one selected agent
 - Summary by Deal Stat code
 - Summary by Route code
 - Summary by Tour code
 - Summary by Fare Basis code
 - Summary by First date of travel
 - Summary by Reporting system
 - Summary by Turnaround point
 - Summary by Origin
 - Summary by Customer ID
- Comparison summary of sales performance for either entire airline or one selected agent
 - Summary by Deal stat code comparing two separate periods
 - Summary by Route code comparing two separate periods
 - Summary by Tour code comparing two separate periods
 - Summary by Fare Basis code comparing two separate periods
 - Summary by First date of travel comparing two separate periods
 - Summary by Reporting system comparing two separate periods
 - Summary by Turnaround point comparing two separate periods
 - Summary by Origin comparing two separate periods
 - Summary by Customer ID comparing two separate periods

Column Report

User-defined two-dimensional reports (rows and columns)

Displayed Agents

- Agent (rows) performance by Deal stat code (user-defined columns)
- Agent (rows) performance by Route code (user-defined columns)
- Agent (rows) performance by Fare Basis code (user-defined columns)
- Agent (rows) performance by Reporting period (user-defined columns)
- Agent (rows) performance by month of issue (user-defined columns)
- Agent (rows) performance by month of departure (user-defined columns)
- Agent (rows) performance by Aailed month (user-defined columns)

- Agent (rows) performance by Aailed month for selected carrier code (user-defined columns)
 - Agent (rows) performance by Turnaround point (user-defined columns)
 - Agent (rows) performance by Origin port (user-defined columns)
 - Agent (rows) performance by Corporate Deal Stats code (user-defined columns)
 - Agent (rows) performance by Customer-ID (user-defined columns)
- Sorted by Total sales/Agent name/Agent IATA number
Grouped by Region/Group1/Group2/Group3 (user-defined)

Current Agent (or total airline)

- Deal Stat code (rows) by month of sale (user-defined columns)
 - Route code (rows) by month of sale (user-defined columns)
 - Tour code (rows) by month of sale (user-defined columns)
 - Fare Basis code (rows) by month of sale (user-defined columns)
 - Reporting period (rows) by month of sale (user-defined columns)
 - Month of departure (rows) by month of sale (user-defined columns)
 - Reporting system (rows) by month of sale (user-defined columns)
 - Aailed stats code (user-defined) (rows) by month of sale (user-defined columns)
 - Turnaround point (rows) by month of sale (user-defined columns)
 - Origin port (rows) by month of sale (user-defined columns)
 - Corporate Deal Stats code (rows) by month of sale (user-defined columns)
 - Customer-ID (rows) by month of sale (user-defined columns)
- Sorted by Sales total or associated code.

Summary Report

Summary for the airline or selected agent showing:

Selection criteria:

- Ticket issued within a specified range of calendar months
- To display flown revenue across a specified range of months

Data reported by issue month:

- Gross Fare (total on each ticket)
- Net Fare
- Ratio of Net Remit tickets/Published Fare Tickets
- Ratio of NetRemit Net Fare/Total Net Fare
- Net Fare issued in First class
- Net Fare issued in Business class
- Net Fare issued in Economy class
- Net Fare issued in Group class
- Value of ADMs
- Value of ACMs
- Value of Refunds
- Value of Taxes (excluding Fuel/Insurance levies)
- Taxes as % of Net Fare
- Value of Levies (YQ/YR)

- Levies as % of Net Fare
- Number of tickets (excludes conjunctions)
- Average Net Fare per ticket
- Number of E-tickets
- Number of NR tickets
- Number of one-way tickets
- Number of return tickets
- MH Gross Fare (Gross Fare on Own carrier sectors only)
- MH Net Fare (Net Fare on Own carrier sectors only)

Flown revenue by month of flight date of each sector

- Net Fare (All carriers)
- First Class Net Fare (Own carrier sectors only)
- Business class Net Fare (Own carrier sectors only)
- Economy class Net Fare (Own carrier sectors only)
- Other classes Net Fare (Own carrier sectors only)
- Number of sectors
- Average Net Fare per sector (All carriers)

Destination Report

A multi-sheet worksheet for a selected destination (Country or Region)

Selection Criteria:

- Region (Country e.g. FR = France etc or Region e.g. Europe/South East Asia etc)
- Ticket issued within a specified range of calendar months
- To display departures across a specified range of months
- Stat code (partly user-defined. e.g. D or I but also ITT (Trans-Tasman etc))
- Agent Grouping to use (Region/Group1-3)
- Currency to convert Fare amounts into.

Worksheet 1 Analysis by Departure Month

Each Departure month (rows) showing

- No of Passengers (seats)
- Net Revenue
- Yield
- No of passengers (incl infants)
- Total No of residents departing (Govt stats if available)

Worksheet 2 Analysis by Departure Class

Each Departure Class (rows) showing

- No of Passengers (seats)
- Net Revenue
- Yield

Worksheet 3 Analysis by Turnaround Port for departures within the selected departure period

Each turnaround Port (rows)

- No of Passengers (seats)

- Net Revenue
- Yield
- No of passengers (incl infants)

Worksheet 4 Analysis by Departure month by Turnaround Port

Each Departure month (rows)

- No of Passengers for each Turnaround point (columns)

Worksheet 5 Analysis by Top Agents/Agency Groups showing departures within the selected period

Each Agency Group or Agent (rows) (Top 15 only)

- No of Passengers (seats)
- Net Revenue
- Yield

Worksheet 6 Analysis by Sales Month

Each Sales month (rows) showing

- No of Passengers (seats)
- Net Revenue
- Yield

Worksheet 7 Analysis by Sales Class (All sectors)

Each Class (rows) showing

- No of Passengers (seats)
- Net Revenue
- Yield

Worksheet 8 Analysis by Turnaround Port for sales within the sales period

Each turnaround Port (rows)

- No of Passengers (seats)
- Net Revenue
- Yield

Worksheet 9 Analysis by Sales month by Turnaround Port

Each Sales month (rows)

- No of Passengers for each Turnaround point (columns)

Worksheet 10 Analysis by Top Agents/Agency Groups showing sales within the selected period

Each Agency Group or Agent (rows) (Top 15 only)

- No of Passengers (seats)
- Net Revenue
- Yield

Availed Sector Report

A multi-sheet worksheet for a selected Origin port and specified destinations (multiple allowed)

Selection Criteria

- Origin Port
- Destination Ports
- Issue date range (in months)
- Departure date range (in months)
- Stat indicator (partly user-defined) (D or I or ITT etc)
- Currency to convert to (to allow comparison of yield between Point-Of-Sale countries)

Each month of sale is further analysed by Class in rows. The Destination Ports selected are shown as columns, further analysed by Pax, Revenue and Yield.

- Month of sale (multiple rows)
- Total Net Fare for sales during the month
- Breakdown by Class(rows) of all sales during the month
- Analysis by destination Ports (multiple columns)
 - No. of Passengers (seats)
 - Net Revenue
 - Yield