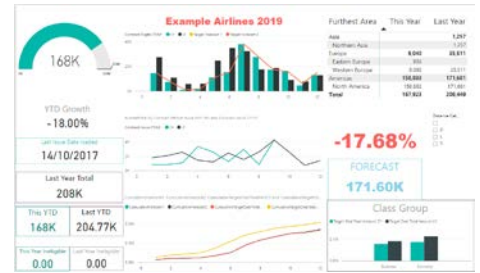


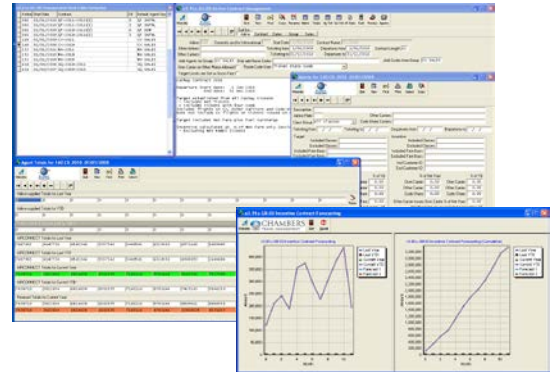
**AIRConnect is the essential Agency tool used to manage the data processed by your BSP/ARC.**

AIRConnect works with any BSP or ARC – worldwide. All you need are your standard HOT/CAT files. These are loaded into an extensive database in combination with data we provide from other sources to enable mileages, proration etc.



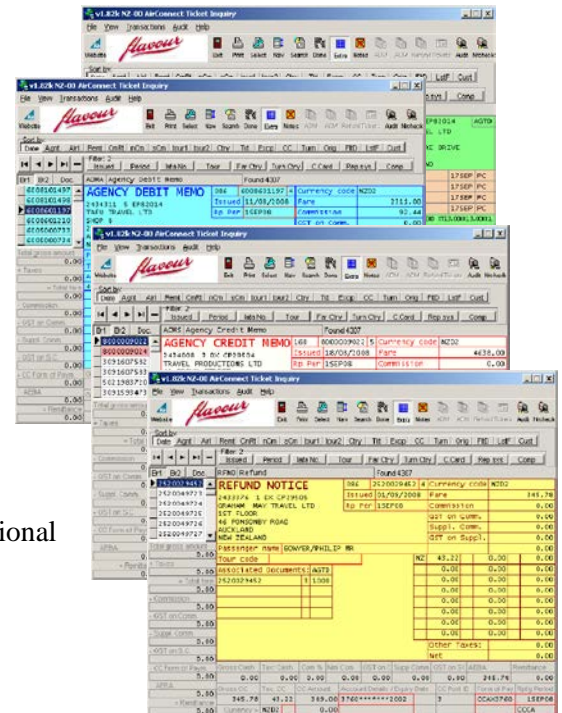
**AIRConnect Incentive Contract management**

- Actual revenue by airline contract applying all contract rules and exceptions and excluding sectors that have been refunded
- Automatic forecasting to end of contract
- Ability to import airline “actual flown revenue” at Contract and/or agent level
- Comparison to airline “actual” at contract and individual agent level
- Pivot Reports by Contract allow drill-down to show each ticket
- Originating Agent Sales can be separated from Plated Agent sales to analyze the Consolidated plate



**AIRConnect Ticket Inquiry**

Access to all documents issued by any of your agencies processed through the BSP. These are loaded after each BSP billing process from standard daily, weekly, fortnightly or monthly HOT files. The data is maintained securely in your own PC or network Server.



Search by document will retrieve all related documents including conjunctions, ADM/ACMs and refunds.

Totals for all related documents (automatically locates Exchanged tickets/MCO's, Refunds and ADM/ACMs, totalling the combination)

Facsimile data plus prorate, distance flown, furthest port/country, additional data, exceptions, code-share, taxes and credit card information

**Search by:**

- Document
- Credit Card Number
- Origin/Destination
- Agent/Agent Group
- Form of Payment
- Net Remit documents
- Tourcode
- Exception levels
- Consultant or Customer-ID

- Passenger name
- Reporting Period
- Furthest Country
- Ticketing System
- Carrier
- Class
- Fare Basis
- and much more...

## Reports from Ticket Inquiry

- Document Image with all attached notes
- Summary by multiple breakdowns

Sector analysis showing prorated Net Fare at sector level with the options to summarise by flown month, ticketed carrier only, excluding code-shares lets you reconcile to airline flown revenue incentive figures.

Line	Carrier	Flight	Class	Origin	Destination	Rate	Commission	Net Fare	Net Revenue
1	AA	111	Y	LAX	JFK	1200.00	120.00	1080.00	1080.00
2	AA	111	Y	JFK	LAX	1200.00	120.00	1080.00	1080.00
3	AA	111	Y	LAX	JFK	1200.00	120.00	1080.00	1080.00
4	AA	111	Y	JFK	LAX	1200.00	120.00	1080.00	1080.00
5	AA	111	Y	LAX	JFK	1200.00	120.00	1080.00	1080.00
6	AA	111	Y	JFK	LAX	1200.00	120.00	1080.00	1080.00
7	AA	111	Y	LAX	JFK	1200.00	120.00	1080.00	1080.00
8	AA	111	Y	JFK	LAX	1200.00	120.00	1080.00	1080.00
9	AA	111	Y	LAX	JFK	1200.00	120.00	1080.00	1080.00
10	AA	111	Y	JFK	LAX	1200.00	120.00	1080.00	1080.00

## Pivot Data Report

Ad-hoc Pivot data reports give you access to over 800 fields from the AIRConnect database. The resulting report will consolidate automatically to the lowest level of descriptive data you have chosen.

Reports can be saved and setup to automatically run then email.

Origin	Destination	Fare	Commission	Net Fare	Net Revenue
LA	NY	1200	120	1080	1080
NY	LA	1200	120	1080	1080
LA	NY	1200	120	1080	1080
NY	LA	1200	120	1080	1080
LA	NY	1200	120	1080	1080
NY	LA	1200	120	1080	1080
LA	NY	1200	120	1080	1080
NY	LA	1200	120	1080	1080
LA	NY	1200	120	1080	1080
NY	LA	1200	120	1080	1080

## AIRConnect Airline Inquiry

The Airline Inquiry allows you to scan the Airline database and show airline plated sales and flown data. Market share and User-defined reports can be produced for selected airlines or just the current airline.

Carrier	Net Fare	Commission	Net Revenue
AA	1080	108	972
DL	1080	108	972
UA	1080	108	972
B6	1080	108	972
NZ	1080	108	972
QF	1080	108	972
QZ	1080	108	972
IG	1080	108	972
9M	1080	108	972
3U	1080	108	972
8L	1080	108	972
6E	1080	108	972
ET	1080	108	972
MS	1080	108	972
WY	1080	108	972
KE	1080	108	972
CA	1080	108	972
MF	1080	108	972
FM	1080	108	972
BR	1080	108	972
6N	1080	108	972
9W	1080	108	972
8K	1080	108	972
4U	1080	108	972
EW	1080	108	972
Y	1080	108	972
5Y	1080	108	972
4X	1080	108	972
5X	1080	108	972
5Z	1080	108	972
6B	1080	108	972
6C	1080	108	972
6D	1080	108	972
6E	1080	108	972
6F	1080	108	972
6G	1080	108	972
6H	1080	108	972
6I	1080	108	972
6J	1080	108	972
6K	1080	108	972
6L	1080	108	972
6M	1080	108	972
6N	1080	108	972
6O	1080	108	972
6P	1080	108	972
6Q	1080	108	972
6R	1080	108	972
6S	1080	108	972
6T	1080	108	972
6U	1080	108	972
6V	1080	108	972
6W	1080	108	972
6X	1080	108	972
6Y	1080	108	972
6Z	1080	108	972

## Availed Net Fare by flown month for each route

- airline plate only
- excluding other carriers
- excluding specified code-share flights

## Plated Sales Statistics of Own Carrier Net Fare

Carrier	Net Fare	Commission	Net Revenue
AA	1080	108	972
DL	1080	108	972
UA	1080	108	972
B6	1080	108	972
NZ	1080	108	972
QF	1080	108	972
QZ	1080	108	972
IG	1080	108	972
9M	1080	108	972
3U	1080	108	972
8L	1080	108	972
6E	1080	108	972
ET	1080	108	972
MS	1080	108	972
WY	1080	108	972
KE	1080	108	972
CA	1080	108	972
MF	1080	108	972
FM	1080	108	972
BR	1080	108	972
6N	1080	108	972
9W	1080	108	972
8K	1080	108	972
4U	1080	108	972
EW	1080	108	972
Y	1080	108	972
5Y	1080	108	972
4X	1080	108	972
5X	1080	108	972
5Z	1080	108	972
6B	1080	108	972
6C	1080	108	972
6D	1080	108	972
6E	1080	108	972
6F	1080	108	972
6G	1080	108	972
6H	1080	108	972
6I	1080	108	972
6J	1080	108	972
6K	1080	108	972
6L	1080	108	972
6M	1080	108	972
6N	1080	108	972
6O	1080	108	972
6P	1080	108	972
6Q	1080	108	972
6R	1080	108	972
6S	1080	108	972
6T	1080	108	972
6U	1080	108	972
6V	1080	108	972
6W	1080	108	972
6X	1080	108	972
6Y	1080	108	972
6Z	1080	108	972

BSPConnect 2017 for further information: sales@bspconnect.com

## Airline Summary export to Excel

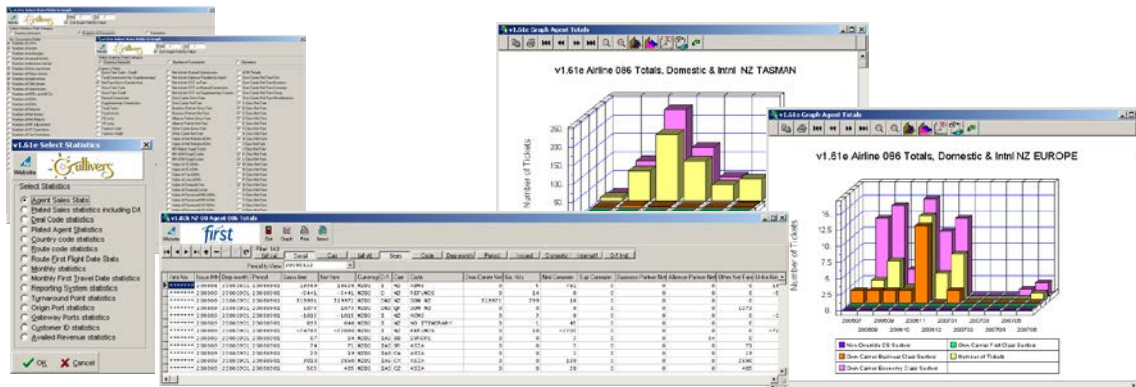
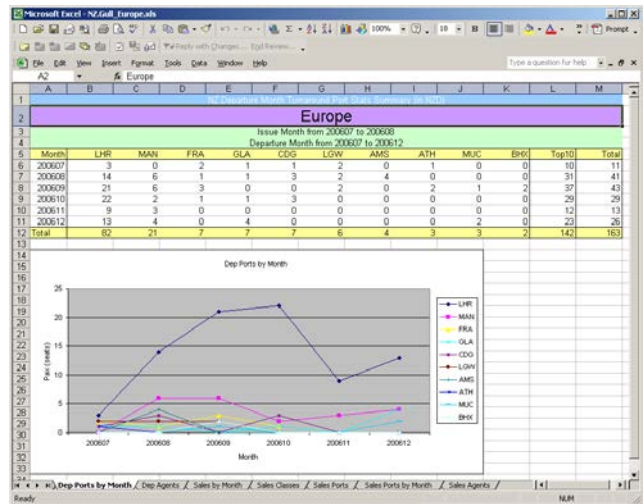
- Plated Sales totals by issue month
- Ticketed sectors on all plates
- Flown sectors by month with prorated values

## Airline Analysis by Destination

- Multi-sheet worksheet with graphs
- No. passengers, Revenue and Yield by Departure month, Class, Turnaround ports, Agents
- Sales, Revenue and Yield by issue month, Class, Turnaround ports, Agents

## Airline data browse and ad-hoc graph

- 15 Statistics types
- over 100 data elements



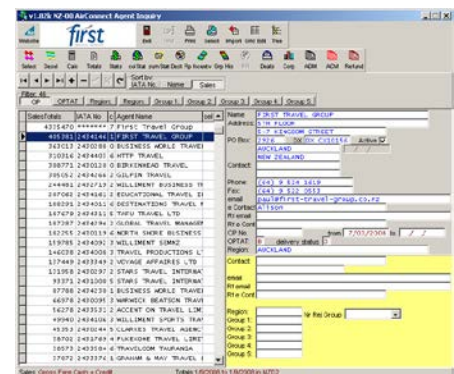
## AIRConnect Agent Inquiry

The Agent Inquiry allows you to scan the Agent database and display agent sales performance.

Reporting **Originating Agent** on tickets issued on Wholesale/Consolidator plates is possible using link file from Ticketing system.

Analysis can separate airlines plated issues or flown revenue.

Performance comparison to previous periods, by Agent / Route / Tour code / etc



**Plated Sales Statistics of Net Fare (Gross-Commission)**

Agent Name	ISSUE No.	Domestic	International	OTHER	Total	Domestic	International	OTHER	Total
ADRIANITA	2400011	6,180	14,969	0	21,149	2,720	13,298	0	16,018
ADRIANITA	2400011	6,180	14,969	0	21,149	2,720	13,298	0	16,018
ADRIANITA	2400011	6,180	14,969	0	21,149	2,720	13,298	0	16,018

**Plated Sales Statistics of Number of tickets**

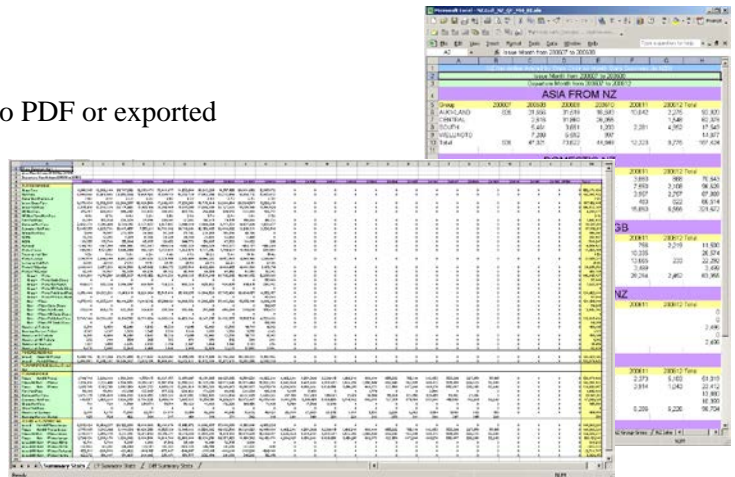
Issue Code	Domestic	International	OTHER	Total	Domestic	International	OTHER	Total	Difference
India	0	15	0	15	0	81	0	81	66
USA	0	59	0	59	0	107	0	107	48
China	0	23	0	23	0	76	0	76	40
Japan	0	9	0	9	0	49	0	49	40
Australia	0	320	0	320	0	353	0	353	33
Canada	14	14	0	28	0	33	0	33	19
Thailand	0	24	0	24	0	43	0	43	19
South Africa	0	4	0	4	0	22	0	22	18

## AIRConnect Statistics

Summary reports for all agents and airlines.

Reports can be Previewed on screen, Printed, Saved to PDF or exported to Excel worksheets.

- Focus on High Yield business
- Manage Agency Sales performance to Airline Targets
- Consultant performance and incentives
- Monitor short-life Deals and Tactical Markets
- Improved negotiations with airlines
- Identify markets of opportunity



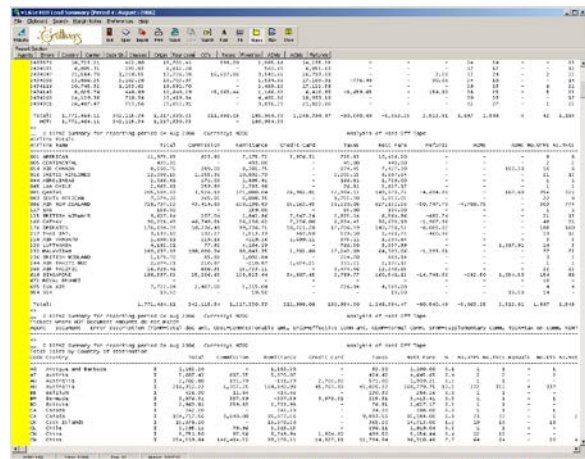
AIRConnect lets you query your constantly expanding database then export to Excel. Excel cannot hold more than 1million lines of data in any sheet or pivot table but AIRConnect's database is unlimited and will consolidate output for Excel or even maintain a separate SQL database

## AIRConnect Report Viewer - Electronic reports on screen

Summary of Credit Card invoices includes option to print all CC tickets and Refunds by CC invoice No.

The viewer features include:

- Search by number or name
- Select Font or Fit to display full width
- Print all or selected parts of report
- Margin notes and Notes browser
- Bookmarks
- View statistics for an Agent or for the entire airline
- Display graphs of statistics
- Once you have displayed the Summary Totals you may also then graph them by pressing the Graph button.



## SUMMARY

AIRConnect provides all of the information from your BSP/ARC, combined with data from BSPConnect, IATA, the airlines and even your own ticketing system in an easily used form. Ad-hoc queries, reports and graphs are easily performed on fast databases capable of holding data extending over several years.

**On-screen access to decision support information and the tools to process that information efficiently will mean better decisions, fewer support staff and less administrative problems.**

Airline incentive contracts can be established so that performance to Target and reconciliation of airline payments for availed revenue can be produced in both summary and ticket-level detail, along with Market Share analysis by specified Regions of destination.

Accurate flown revenue. Exchange tickets "adjust" the original ticket values with the new itinerary. Refunded coupon detail assigned from original ticket and will even revalue outbound leg on partial refund of return ticket